

## Message Text

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ACTION COME-00

INFO OCT-01 EA-07 ISO-00 EB-03 TRSE-00 AID-05 XMB-01 L-02

CIAE-00 INR-10 NSAE-00 RSC-01 /030 W

----- 035955

R 080740Z OCT 74

FM AMCONSUL SURABAYA

TO SECSTATE WASHDC 0463

INFO AMEMBASSY JAKARTA

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E.O. 11652: N/A

TAGS: BEXP, ID

SUBJECT: MAJOR PRODUCTS: INDONESIAN CEMENT

REF STATE 212771

1. I SPENT OCTOBER 8TH CHATTING WITH P.T. SEMEN GRESIK DIRECTOR SOTION ARDJANGGI AND TOURING THE PLANT, FOCDDING PARTICULARLY ON HIS PLANS FOR EXPANSION AND CONVERSION TO DRY-PROCESS CEMENT MANUFACTURE. IN LIGHT OF REFTTEL, I THOUGHT THE FOLLOWING INFORMATION MIGHT BE USEFKSGN ALTHOUGH MUCH MAY ALREADY BE ON THE RECORD.

2. SOTION SAIQ

HE WAS ANXIOUSLY AWAITING THE RESULTS OF THE CURRENT WASHINGTON EXIM NEGOTIATIONS WITH FINANCE MINISTER ALI WARDHANA ON P.T. SEMEN GRESIKL EXPANSION FINANCING. TO SAVE TIME, HE IS STRONGLY INCLINED TO HAVING THE SAME TEAM (E.E. FERGUSON FOR DESIGN, MORRISON-KNUDSEN FOR CONSTRUCTION) HANDLE THE EXPANSION THAT HAD CONSTRUCTED THE PLANT ORIGINALLY. IF MORRISON-KNUDSON WAS POO BUSY, HE THOUGHT AN MK AFFILIATE, "THE TURNER CORPORATION" SHOULD DO THE CONSTRUCTION. THE DRY-PROCESS CONVERSION

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SHOULD BE EFFECTED BY "THE BENDI COMPANY", HE SAID.

SOTION IS HOPING TO HAVE CONSTRUCTION COMPLETED BY  
EARLY 1977 TO MEET DEMAND FOR CEMENT LEVIEDM,  
O.T. SEMEN GRESIK FOR LOW-COST HOUSING SUPPOR  
IN  
THE FIVE-YEAR-PLAN.

3. SOTION WENT INTO CONSIDERABLE DETAIL ON PRODUCTION  
COSTS AND PRICING POLICIES, WHICH WILL BE REPORTED BY  
POUCH, ALONG WITH OTHER ASPECTS OF CONVERSATION.  
HE ASKED SPECIFICALLY IF THE CONSULATE COULD OBTAIN  
INFORMATION ON CURRENT STATE OF PLAY OF THE EXIM-  
WARDHANA NEGOTIATIONS, AND ESPECIALLY TO NOTIFY HIM  
AS SOON AS THEY ARE SUCCESSFULLY CONCLUDED. HE HAS  
HEARD NOTHING FROM GOI EXCEPT THAT NEGOTIATIONS ARE  
SCHEDULED TO END OCTOBER 13.

4. WOULD APPRECIATE IF DEPARTMENT COULD PROVIDE SOME  
INFORMATION ON STATUS OF CURRENT NEGOTIATIONS  
AND NOTIFY US WHEN THEY ARE CONCLUDED.  
HOWLAND

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 OCT 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** elyme  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Office:** ACTION COME  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PRODUCTS: INDONESIAN CEMENT  
**TAGS:** BEXP, ID  
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